



Dock Street Brokers

5101 Ballard Avenue NW, Seattle, WA 98107
206-789-5101 / 1-800-683-0297
206-789-5103 fax
www.dockstreetbrokers.com

Dear Boat Owner:

Thank you for your interest in having **DOCK STREET BROKERS** sell your vessel and/or permit. In order to best represent what you have to sell, we need the following:

1. A **completed, signed Listing agreement**, so we know your price and terms, how to contact you, and how to show the vessel.
2. **Some good photographs showing the entire vessel**. Pictures say a thousand words, and also make the first impression, so send some good, clear, pictures (inside and out) that we can keep in your file. A good side shot looks great in the catalog and on the internet.
3. **The most recent marine survey** you have available OR **completed vessel specification sheet attached**. The more complete and precise the information on the vessel, the better. Please include notes on any recent upgrades or changes that aren't in the survey.

A note about DOCK STREET BROKERS: We are the only Broker that publishes a catalog of all boat listings. Our catalog is printed annually with an approximate deadline of October 10 (call to check for our specific schedule, as dates change due to the timing of Fish Expo). Our web site (www.dockstreetbrokers.com) averages over 9,000 individual customers each month and 65,000 hits *per day*. We periodically advertise in various publications and run monthly ads in *The Fishermen's News* and *Pacific Fishing*. While we cannot advertise every boat every month in these publications, our catalog and website, along with the numerous calls we handle daily from prospective boat and permit buyers combine to reach thousands of potential buyers and give your boat or permit great exposure! When you list with us, you retain the right to sell your boat or permit to your own buyer. All we ask is that you advertise it at the same price that we do, and let us know if or when it's no longer for sale and why. The information enclosed goes over the details. Please look it over carefully and let us know if you have any questions. Our commission on boats is up to 5% of the sales price, with a \$1,000 minimum (see paragraph 2 of the Listing Agreement). Dock Street has been serving commercial fishermen since 1976, and we welcome the opportunity to work with you.

Once we receive the above requested information and photos, we can get the word out about your vessel and/or permit. **You should receive a confirmation of receipt letter from us when we get your vessel into our computer system. Please call if you have not received one within 3 weeks of mailing your vessel information to us.** If you have any questions, please don't hesitate to call us **toll free 1-800-683-0297**.

Best Regards from the Staff at DOCK STREET BROKERS

LISTING AGREEMENT

DOCK STREET BROKERS, INC. (hereinafter referred to as "Broker"), and the undersigned Owner of the vessel and/or permit named below, (hereinafter referred to as "Owner"), hereby mutually agree as follows:

- 1. LISTING** The Owner hereby grants to Broker the right to sell said vessel and its equipment and/or permit, for the listing price or such other price as may be accepted by the Owner.. The equipment to be included with the sale of said vessel is listed on the attached specifications sheet. The duration of this agreement shall be until the vessel and/or permit is sold., or until Broker receives written notice from Seller as outlined in #3 below. It is agreed that this agreement shall be for a minimum of ninety (90) days. Owner agrees to notify Broker if vessel becomes unavailable for sale.
- 2. COMMISSION AND OWNER'S RIGHT TO SELL** This agreement is non-exclusive. Owner is free to sell the vessel to his/her own customer. If Owner locates his/her own buyer, Owner agrees to supply Dock Street Brokers with written notice of Buyer's name and phone number within 10 days of taking earnest money. If Broker locates buyer for vessel, commission shall be 5% of the first \$500,000 plus 2.5% of any amount above \$500,000 . The Broker's commission shall be paid at time of closing. Reduced commissions are available for exclusive listings. **There is a minimum commission of \$1,000.**
- 3. CANCELLATION** The Owner may cancel this Agreement upon **90 days written notice** to Broker. The effective date of cancellation shall be the day the notice is received by Broker. Any customers contacted by or through Broker's efforts prior to the cancellation date shall remain the Broker's customer and a commission will be due on any sale made to Broker's customer for two years past the cancellation date.
- 4. WARRANTY AND HOLD-HARMLESS** The Owner warrants that the descriptions and representation of the said vessel and permit appearing on the specifications sheet are true and accurate and agrees to hold broker, his agent or employees, harmless from damages arising from any alleged misrepresentation of fact made to a prospective purchaser. The owner agrees to hold the Broker Harmless from any injuries or damage caused or allegedly caused by the vessel, its equipment, the Owner, or his crew during the showing or demonstration of the vessel..
- 5. MISCELLANEOUS** Any dispute or controversy arising under, out of, or in connection with, or in relation to this Agreement shall be determined and settled by arbitration in Seattle, Washington, in accordance with the rules of the American Arbitration Association. Any award rendered therein shall be final and binding on each and all of the parties and judgment may be entered therein in any court having jurisdiction thereof. The prevailing party shall be entitled to reasonable attorney's fees, costs and necessary disbursements in addition to any other relief to which it may be entitled.

VESSEL NAME: _____ OFFICIAL #: _____ TYPE: _____

LENGTH: _____ LOCATION: _____ LISTING PRICE (Boat & Gear): _____

AMOUNT OWED: _____ MORTGAGE HOLDER: _____

WHO MAY SHOW VESSEL IN OWNER'S ABSENCE? _____

KEY OR COMBINATION LOCK? _____

REGISTERED OWNER(S): _____

Address: _____ City: _____ State: _____ Zip: _____

Home Phone: _____ Cell Phone: _____

Business Phone: _____ Fax: _____

Email: _____

OWNER NAME: _____ SSN: _____ Date of Birth: _____

SIGNATURE OF OWNER: _____ EFFECTIVE DATE: _____

DOCK STREET BROKERS, INC. 5101 Ballard Ave NW Seattle WA 98107 (206) 789-5101

Received By: _____ Date: _____

Vessel Specification Sheet

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Vessel Use _____
 Home Port _____
 Builder _____ Year Blt _____
 Length _____ Beam _____ Draft _____
 Hull Material _____
 Stern Shape _____

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Staterooms _____ Berths _____
 Galley: Location _____
 Stove _____
 Fridge _____
 Sink _____
 Water Tank: Material _____
 Capacity _____
 Head _____
 Shower _____
 Hot Water _____
 Heating _____
 Other _____

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Engine Make/Model: _____
 HP _____ RPM _____ Dsl _____ Gas _____
 Engine Hrs _____ Reblt Hrs _____
 Fuel Consumption _____ GPH
 Speed _____ Kts,
 # Tanks _____ Total Capacity _____
 Gear (Make/Model) _____
 Hyd or Mech _____ Ratio _____
 Aux 1 (Make/Model) _____
 Kw/Fuel/RPM _____
 Aux 2 (Make/Model) _____
 Kw/Fuel/RPM _____
 Hydraulics (GPM) _____
 Steering (Mech or Hyd/#Stations) _____

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Fish Holds:
 Capacity: _____ lbs.
 Material/Tanked? _____

Refrigeration:
 Compressors (#/Cap. Tons) _____
 RSW _____ Coils _____
 Spray Brine _____ Blast Freeze _____
 Other _____

Fishing Gear:
 (Deck gear, winches, nets, etc.)

Anchor Gear: _____

Safety Equipment:
 Life Raft/Skiff: _____
 Survival Suits: _____
 Alarm System: _____
 Other: _____

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GPS _____
 VHF _____
 SSB _____
 Computer _____
 Radar _____
 Sounder _____
 Plotter _____
 Auto Pilot/Remote _____
 Sonar _____
 Inverter _____
 Other _____

